



AUTOMATED RETAIL & KIOSK INNOVATION

20 **SHOW** 26

DECEMBER 14-16 | MIAMI BEACH



FROM THE PUBLISHER OF

KIOSK
marketplace

Vending Times

SPONSOR PROSPECTUS

AUTOMATEDRETAILANDKIOSKS.COM

ABOUT THE EVENT

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WHAT'S HOT, WHAT'S NEW, AND WHAT'S NEXT IN AUTOMATED RETAIL AND SELF-SERVICE KIOSKS

The Automated Retail & Kiosk Innovation Show will bring together a wide range of solutions powering the future of self-service and unattended retail. From hardware and software to the products sold through these channels, this is where innovation meets execution.



Who will attend:

- Airports
- Banks & Credit Unions
- Casinos
- College & Universities
- Family Entertainment Centers
- Fitness Centers
- Foodservice Management
- Government
- Healthcare Facilities
- Hotels & Resorts
- Malls & Shopping Centers
- Micro Market Operators
- Museums & Libraries
- Music & Game Operators
- Public Transportation
- Restaurants
- Retailers
- Sports Venues
- Theaters

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THE TECHNOLOGY AND PRODUCTS POWERING THE RISE OF SELF-SERVICE

If your company sells any of the products and services below, you should **strongly consider** being a part of this event.

Self-Service & Kiosk Technologies

- Self-ordering kiosks (QSR, fast casual, hospitality)
- Self-checkout systems for retail and c-stores
- Ticketing, check-in, and wayfinding kiosks
- ATMs and financial service kiosks
- Kiosk enclosures, touchscreen displays, and peripherals

Smart Vending & Unattended Retail Solutions

- Vending machines
- Micro market and grab-and-go setups
- Smart lockers and parcel pickup stations
- Automated retail pods and pop-up stores
- Refrigerated, frozen, and heated vending units

Software, Payments & Data Platforms

- Kiosk & vending management systems
- POS integrations with self-service modules
- Remote monitoring, diagnostics, and analytics
- Loyalty, CRM, and customer engagement tools
- Contactless, mobile, biometric & crypto payment solutions

Digital Experience & Engagement Tools

- Digital signage and content platforms
- Voice and gesture interfaces
- AR/VR product interaction
- Accessibility and multilingual user interfaces

Unattended Retail Consumer Goods

- Snacks & beverages
- Fresh food & meals
- Coffee & hot beverages
- Health & wellness products
- Travel & tech accessories
- Beauty & lifestyle items
- B2B & industrial supplies

Support Services & Infrastructure

- Design and fabrication
- Installation, maintenance & field services
- Financing and leasing programs
- Cybersecurity & regulatory compliance
- Custom software development & integration



AUDIENCE PROFILE

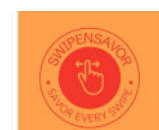
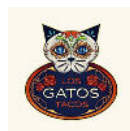
BUSINESS CATEGORY	
Venue Operators Companies that own/operate one or more physical locations, including retailers, restaurants, family entertainment centers, hotels, banks, universities, etc.	36%
Convenience Services Operators Companies that provide services within facilities they do not own/operate, including vending operators, micro market operators, ATM distributors, etc.	33%
Technology Vendors Companies that manufacture or develop hardware or software used in self-service or other automation applications.	19%
Consumer Goods Manufacturers & Distributors Companies that manufacture or distribute goods sold to consumers via vending machines, micro markets or other self-service devices.	2%
Other	9%

JOB LEVEL	
C-Level	41%
VP	15%
Director	23%
Manager	8%
Other	13%

JOB FUNCTION	
Executive Management	34%
Operations	20%
Sales & Marketing	22%
Technology	13%
Other	12%



PAST ATTENDEES



PAST EXHIBITORS/SPONSORS

- PLATINUM SPONSORS -



- GOLD SPONSORS -



- SILVER SPONSORS -



- ASSOCIATE SPONSORS -



- BOOTH SPONSORS -



TESTIMONIALS

"I walked away with new insights, new connections, and even a few new friends."

– **Guy Carmeli, Pasta di Guy**

"TendedBar had an amazing experience at the Automated Retail & Kiosk Innovation Show. I can honestly say the quality of attendees here is second to none. If you are looking to build your business and find people who can help you take it to another level this is the place to start!"

– **Justin Honeysuckle, TendedBar**

"The past day and a half I've had the honor of learning from some of the best leaders in the unattended retail and kiosk space. Grateful to ARKI for lighting a fire under our small business and pushing all of us to rethink and disrupt an industry that hasn't meaningfully changed in over 100 years."

– **Kevin Blosser, Nugget Ice Automated Retail**

"There were some great speakers, and they provided some great insights into current industry trends and challenges they faced in adopting kiosks into their business sectors."

– **Craig Applewhite, H-E-B**

"What an incredible turnout. It was energizing to be surrounded by so many industry leaders talking about where technology is headed and how it's reshaping the way businesses operate."

– **Jessica Rosenberg, Forward Thinkers**

"The best summit in the history of the self-service industry!"

– **Ben Wheeler, T-ROC**

"A great event – already looking forward to next year in Miami Beach!" – **Sandra Nix, CTS**

"We had many engaging conversations with attendees."

– **Dolphin Data Capture**

"Just wrapped up an incredible experience at the Automated Retail and Kiosk Innovation Show! It was inspiring to see how automation is reshaping retail, not to replace people, but to free us up for better customer engagement. I learned so much from industry leaders and executives about the current state of the industry and where the future is headed."

– Zachary Groesbeck, Aramark

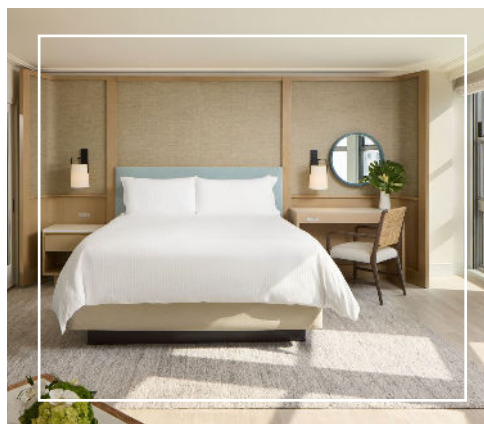


LOEWS

HOTELS

WHERE INNOVATION MEETS OCEANFRONT ENERGY. JOIN US AT LOEWS MIAMI BEACH!

Step into a venue that feels less like a hotel and more like a destination. At Loews Miami Beach Hotel, the Automated Retail & Kiosk Innovation Show unfolds inside a newly transformed oceanfront icon, where coastal luxury meets the vibrant pulse of South Beach. Redesigned spaces, elevated dining, and sunlit energy create the perfect backdrop for fresh ideas and meaningful connections.



Just outside, South Beach and the historic Art Deco District invite you to explore turquoise waters, iconic architecture, and endless ways to unwind. Whether it's a quick escape to the natural beauty of Everglades National Park or a stroll through Miami's world-class shopping and dining scene, the experience goes far beyond the show floor.

By day, discover the future of innovation. By night, Miami comes alive with unforgettable cuisine, culture, and nightlife. The Automated Retail & Kiosk Innovation Show isn't just an event, it's where business meets energy, inspiration, and a little bit of ocean breeze.



STEERING COMMITTEE



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OWNER
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CANTEEN NORTH AMERICA



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CEO AND CO-FOUNDER
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CEO
BLUE SKY ROBOTICS



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FOUNDER & CEO
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MICHAEL SALETTA
CO-FOUNDER
BEAGLE ADVISORY GROUP



BEN WHEELER
DIRECTOR: BUSINESS DEVELOPMENT
AUTOMATED RETAIL
T-ROC



DAVE WURM
VICE PRESIDENT, STRATEGIC SALES
CONNECT MEDIA

SPONSORSHIPS

PLATINUM // OPENING KEYNOTE + WELCOME RECEPTION // \$12,000 // 1 AVAILABLE

- Sponsor will introduce the Day 1 keynote speaker and host the welcome reception
- Sponsor logo will be featured on signage at the welcome reception
- Sponsor logo on all pre-event promotional emails and on the cover of the event program
- 4 sponsor passes (includes full access to sessions, meals, breaks, welcome reception, and dinner party)
- 10'x10' exhibit space (includes standard electricity, 6' table, chair and wastebasket)

PLATINUM // DAY 2 KEYNOTE // \$10,000 // 2 AVAILABLE

- Sponsor will introduce one of the Day 2 keynote speakers (morning or afternoon)
- Sponsor logo on all pre-event promotional emails and on the cover of the event program
- 3 sponsor passes (includes full access to sessions, meals, breaks, welcome reception, and dinner party)
- 10'x10' exhibit space (includes standard electricity, 6' table, chair and wastebasket)

PLATINUM // DAY 2 COCKTAIL RECEPTION // \$10,000 // 1 AVAILABLE

- Sponsor's logo on signage in the reception area. Sponsor has option to give brief remarks or a toast at the start of the reception.
- Sponsor logo on all pre-event promotional emails and on the cover of the event program
- 3 sponsor passes (includes full access to sessions, meals, breaks, welcome reception, and dinner party)
- 10'x10' exhibit space (includes standard electricity, 6' table, chair and wastebasket)

PLATINUM // CLOSING KEYNOTE // \$9,000 // 1 AVAILABLE

- Sponsor will be the moderator of the Thought Leader Roundtable closing keynote session.
- Sponsor logo on all pre-event promotional emails and on the cover of the event program
- 3 sponsor passes (includes full access to sessions, meals, breaks, welcome reception, and dinner party)
- 10'x10' exhibit space (includes standard electricity, 6' table, chair and wastebasket)



All sponsors and exhibitors receive the following benefits unless otherwise indicated:

- Logo and description (50 words max) on event website, in event program, intro, transition slide visuals and in promotional emails delivered 12, 8 and 4 weeks prior to the event.
- Case study displayed in research area.
- Logo on event signage.
- Option to provide a promotional item (approved by event management) to be placed in attendee bags.
- Obtain attendee contact list.

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SPONSORSHIPS

GOLD // \$7,000 // 7 AVAILABLE

- Exclusive sponsor of one session (non-keynote) with option to participate as moderator or panelist.
- 2 sponsor passes (includes full access to sessions, meals, breaks, welcome reception, and dinner party)
- 4'x8' exhibit space (includes standard electricity, 6' table, chair and wastebasket)

SILVER // BREAKFAST BRIEFING OR LUNCH & LEARN // \$6,000 // 3 AVAILABLE

- Sponsor will give a 15-minute presentation (non-promotional) during one "Breakfast Briefing" session or during one "Lunch & Learn" session.
- 2 sponsor passes (includes full access to sessions, meals, breaks, welcome reception, and dinner party)

BRONZE // THOUGHT LEADER SPONSOR // \$4,500 // 4 AVAILABLE

- Sponsor will be given a speaking opportunity on the Closing Keynote panel.
- 1 sponsor pass (includes full access to sessions, meals, breaks, welcome reception, and dinner party)

ASSOCIATE // \$3,500 // 10 AVAILABLE

- 1 sponsor pass (includes full access to sessions, meals, breaks, welcome reception, and dinner party)



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- Case study displayed in research area.
- Logo on event signage.
- Option to provide a promotional item (approved by event management) to be placed in attendee bags.
- Obtain attendee contact list.

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BOOTH PRICING



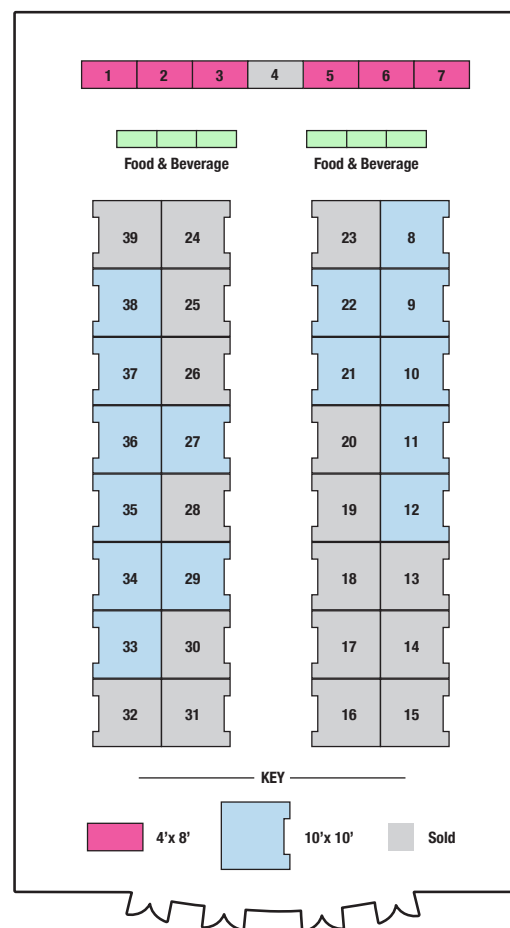
10 x 10 // \$4,500

- Standard pipe and drape, standard electricity, 6' table, chair and wastebasket
- Exhibitor logo and description (50 words max) on event website and mobile app
- 2 exhibitor passes
- Obtain attendee contact list

10 x 20 // \$7,750

- Standard pipe and drape, standard electricity, 6' table, chair and wastebasket
- Exhibitor logo and description (50 words max) on event website and mobile app
- 3 exhibitor passes
- Obtain attendee contact list

LIMITED AVAILABILITY



All sponsors and exhibitors receive the following benefits unless otherwise indicated:

- Logo and description (50 words max) on event website, in event program, intro, transition slide visuals and in promotional emails delivered 12, 8 and 4 weeks prior to the event.
- Case study displayed in research area.
- Logo on event signage.
- Option to provide a promotional item (approved by event management) to be placed in attendee bags.
- Obtain attendee contact list.

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ADD-ONS

ADD-ONS BELOW REQUIRE A SPONSORSHIP OR BOOTH. SUBJECT TO AVAILABILITY.

SEAT DROP // \$5,900

Company provides a gift item or marketing collateral to be placed on each seat in the main conference room.

REGISTRATION // \$4,000

Company logo included on the attendee registration form and near the “Register Now” button in all event email promotions and on the event website. Logo will also be displayed at the event registration desk. Company may assign one person from their organization to work with the Connect Media team at the registration desk. They will help attendees check in and introduce themselves.

REFRESHMENT BREAK // \$3,000

Company logo to be displayed prominently at refreshment stations during one refreshment break. Product placement not included. (8 available. Bundle multiple breaks and save 25% off all.)

ROOM KEY // \$3,000

Company logo included on room keys handed out to event participants who are staying at the official event hotel.

AWARDS SPONSOR // \$3,000

All branding of the ARKI Awards program will include the sponsor as follows:
“Automated Retail & Kiosk Innovation Awards presented by [AWARDS SPONSOR].”
Sponsor representative to serve as co-host of the awards ceremony. (Note: Sponsor will be ineligible to win an award.)

WI-FI // \$2,500

Company logo on signage and table cards throughout the event providing Wi-Fi login instructions to event participants. The company name may be used as the Wi-Fi password for the event.



“What an incredible turnout. It was energizing to be surrounded by so many industry leaders talking about where technology is headed and how it’s reshaping the way businesses operate.”

– Jessica Rosenberg, Forward Thinkers

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ADD-ONS

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SWAG BAG // \$1,850

Company logo included on swag bags handed out to all event participants.

LANYARD // \$1,850

Company logo included on badge lanyards handed out to all event participants.

MOBILE APP // \$1,500

Company logo included on the title screen of the event's mobile app that will be used by attendees during the event. Company logo will also be included in promotions for the mobile app in the event program and on signage.

MAIN BALLROOM NAMING RIGHTS // \$1,000

This is the room where all general sessions (including keynotes) and half of the breakout sessions happen. We'll name it after the company and refer to it as such in the program and on signage.

BOOTH UPGRADE

Upgrade 4'x8' exhibit space to 10'x10' // \$1,950

Upgrade 10'x10' exhibit space to 10'x20' // \$3,250

ADDITIONAL SPONSOR PASSES // \$800 EACH

VIRTUAL SWAG BAG // \$500

Company provides an offer for attendees to be included in a post-event email sent to all attendees by event organizers.



“I can honestly say the quality of attendees here is second to none. If you are looking to build your business and find people who can help you take it to another level this is the place to start!”

– Justin Honeysuckle, TendedBar

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MOBILE APP PUSH NOTIFICATIONS // \$500

We'll push your 140-character message to all attendees twice during the event via our mobile app. Drive them to your booth, send them a freebie or just remind them about your services. (Company may choose the time of day on a first-come-first-serve basis.)

COMPANY SPOTLIGHT IN PRE-EVENT EMAILS // \$500

In the days leading up to the event, we send registered attendees two separate emails to update them on important event info. The company spotlight section in those messages can include your company logo or other image, 50 words of text and a link. (4 available. Includes placement in both messages.)

COMMERCIALS // \$500

Company provides video (60 seconds maximum) to be played up to 2x during event breaks.

ADDITIONAL ITEM IN ATTENDEE SWAG BAG // \$150 EACH

PRODUCT PLACEMENT // ASK FOR QUOTE

Company product may be integrated into the event experience. Price will depend on complexity and costs associated with placement.



**A great event –
already looking
forward to next year
in Miami Beach!”**

– Sandra Nix, CTS

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SECURE YOUR SPOT

STEP INTO THE SPOTLIGHT BEFORE IT'S GONE.

Partner with us as a sponsor or exhibitor and put your brand where the action is.

Availability is limited, and the best positions won't wait.

Contact us today for pricing and lock in your spot before someone else claims it.

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